

VIII CONGRESO LEAN "LEAN & DIGITALIZACION"

Escuela Superior de Ingeniería – Puerto Real



APM Terminals Algeciras SA *"Our Way of Working"*



8/11/2019

Nuestros Pilares:



- ✓ *La Prevención,*
- ✓ *La Eficiencia,*
- ✓ *La Fiabilidad*
- ✓ *y las Personas*



APM Terminals Algeciras focaliza sus objetivos en las necesidades de sus Clientes; “con la excelencia operativa y los más altos estándares de seguridad, para ayudarles en su éxito, en un Mercado Global”.

Nuestras instalaciones portuarias: Una red mundial equilibrada al servicio de los principales mercados



Connecting people, making business flow

North America

- 1 Port Elizabeth, New Jersey, USA
- 2 Portsmouth, Virginia, USA
- 3 Charlotte, North Carolina, USA
- 4 Charleston, South Carolina, USA (Stevedoring)
- 5 Jacksonville, Florida, USA
- 6 Miami, Florida, USA
- 7 Mobile, Alabama, USA
- 8 Houston, Texas, USA
- 9 Los Angeles, California, USA
- 10 Tacoma, Washington, USA

Latin America

- 11 Lazaro Cardenas, Mexico
- 12 Molin, Costa Rica
- 13 Panama City, Panama
- 14 Callao, Peru
- 15 Pecem, Brazil
- 16 Rio de Janeiro, Brazil
- 17 Santos, Brazil
- 18 Itajai, Brazil
- 19 Buenos Aires, Argentina

Europe

- 20 Zeebrugge, Belgium
- 21 Rotterdam, Netherlands
- 22 Rotterdam Maasvlakte II, Netherlands
- 23 Rotterdam, Netherlands
- 24 Bremerhaven, Germany
- 25 Wilhelmshaven, Germany
- 26 World Headquarters, The Hague, Netherlands
- 27 Gothenburg, Sweden
- 28 Aarhus, Denmark
- 29 Algeciras, Spain
- 30 Marseille-Fos, France
- 31 Vado, Italy
- 32 Gioia Tauro, Italy
- 33 Izmir, Turkey
- 34 Tangier, Morocco
- 35 Port Said (SCCT), Egypt

Key colors

- Head Office
- Operational terminals
- Terminals with upgrade or expansion projects
- New terminal projects
- ▲ Office

Russia-Baltics

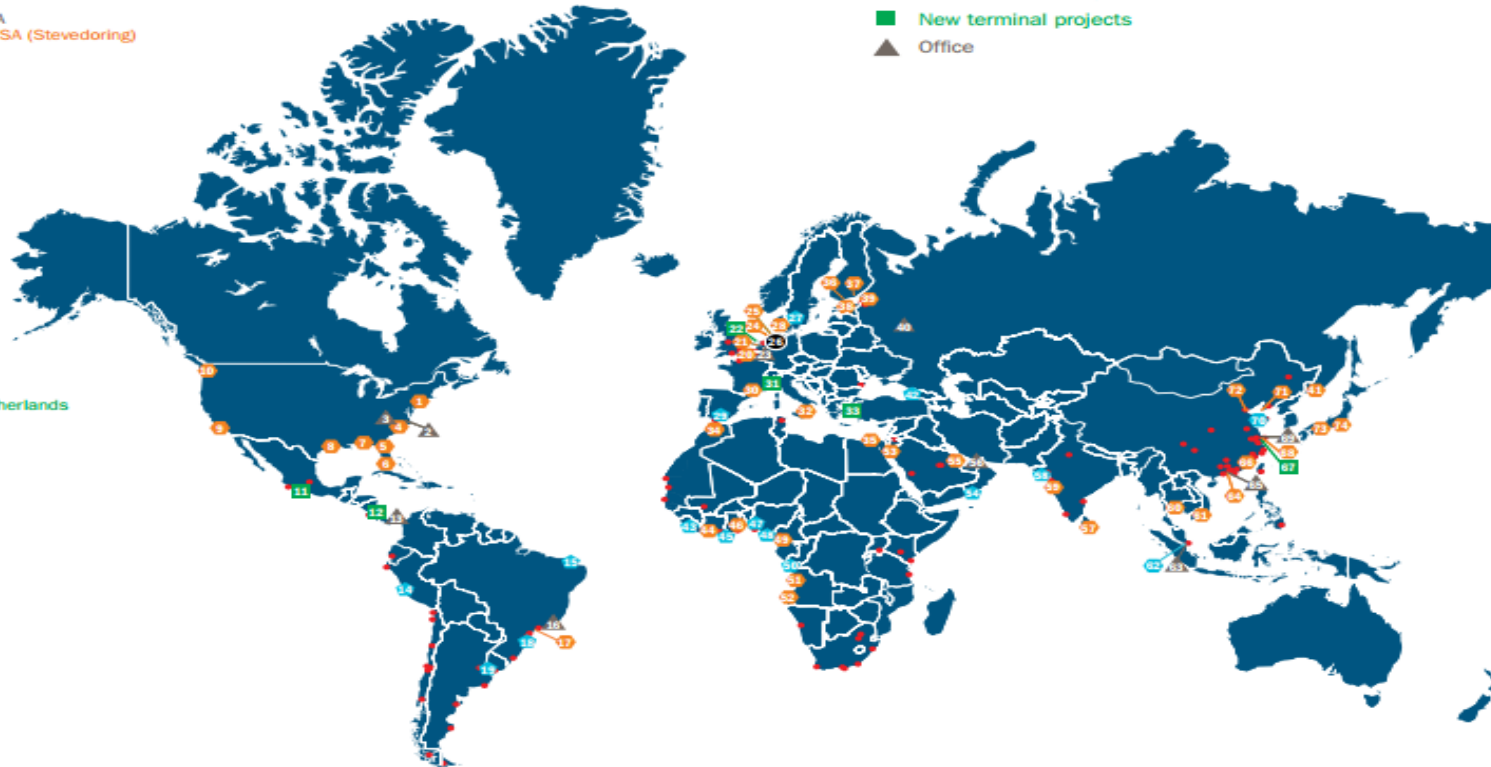
- 36 Helsinki, Finland
- 37 Kotka, Finland
- 38 Tallinn, Estonia
- 39 St. Petersburg, Russia (4 Terminals: Petrosport, First Container Terminal, Moby Dik Container Terminal and Ust-Luga Container Terminal)
- 40 Moscow, Russia
- 41 Vostochny, Russia

Africa-Middle East

- 42 Poti, Georgia
- 43 Monrovia, Liberia
- 44 Abidjan, Ivory Coast (2 Terminals: Abidjan Terminal, and TC2 under construction)
- 45 Tema, Ghana
- 46 Cotonou, Benin
- 47 Apapa, Nigeria
- 48 Onne, Nigeria
- 49 Douala, Cameroon
- 50 Pointe Noire, Rep. of Congo
- 51 Luanda, Angola
- 52 Namibe, Angola
- 53 Aqaba, Jordan
- 54 Salalah, Oman
- 55 Bahrain, Bahrain
- 56 Dubai, UAE
- 57 Colombo, Sri Lanka

Asia-Pacific

- 58 Pipavav, India
- 59 Mumbai, India
- 60 Laem Chabang, Thailand (2 terminals: LCB1 and LCMT)
- 61 Cai Mep, Vietnam
- 62 Tanjung Pelepas, Malaysia
- 63 Singapore
- 64 Guangzhou, China
- 65 Hong Kong
- 66 Xiamen, China
- 67 Ningbo, China
- 68 Shanghai, China
- 69 Shanghai, China
- 70 Qingdao, China (3 terminals: QQCT, QQCTU and QQCTUA QQCTN undergoing expansion)
- 71 Dalian, China
- 72 Tianjin, China (2 terminals: TECT and TACT)
- 73 Kobe, Japan
- 74 Yokohama, Japan



Lifting Global Trade.

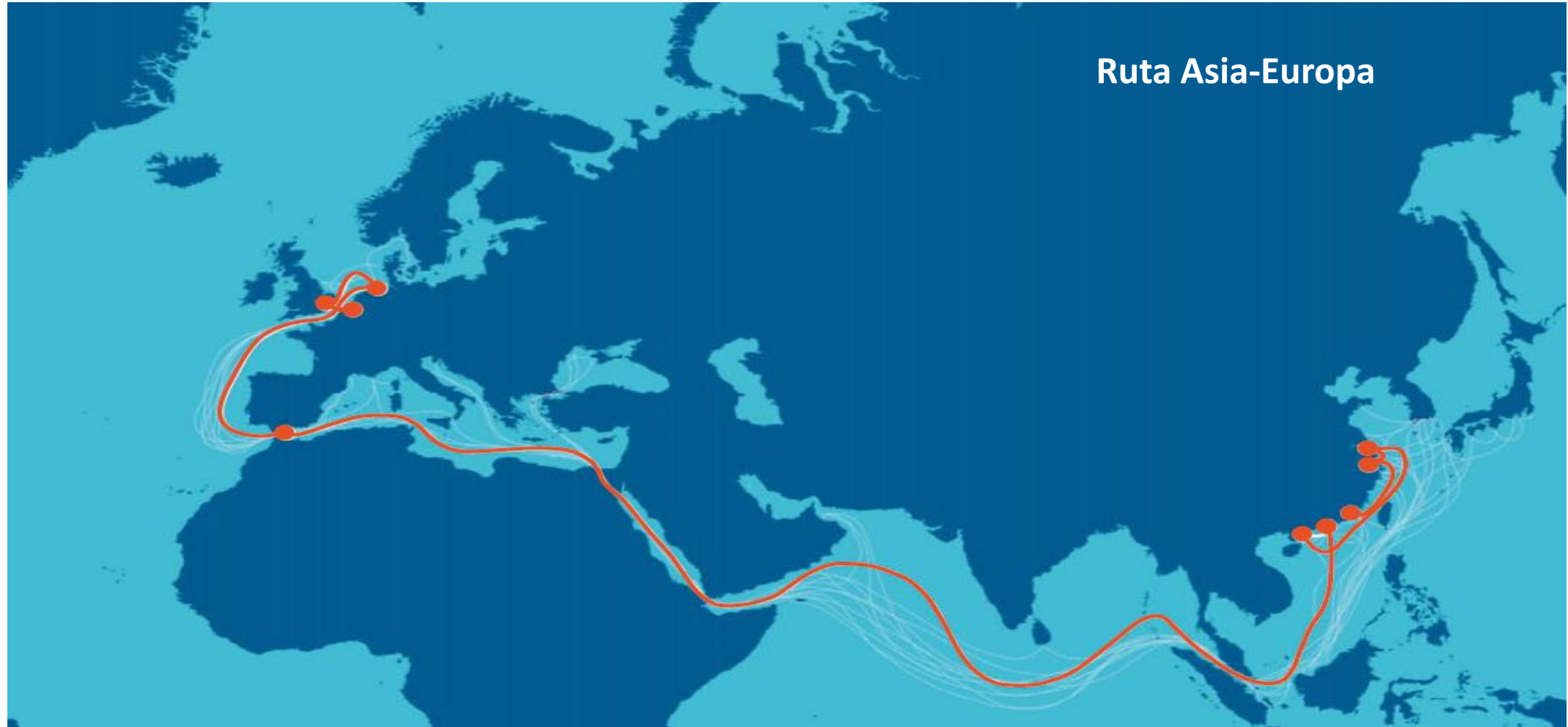
APM TERMINALS



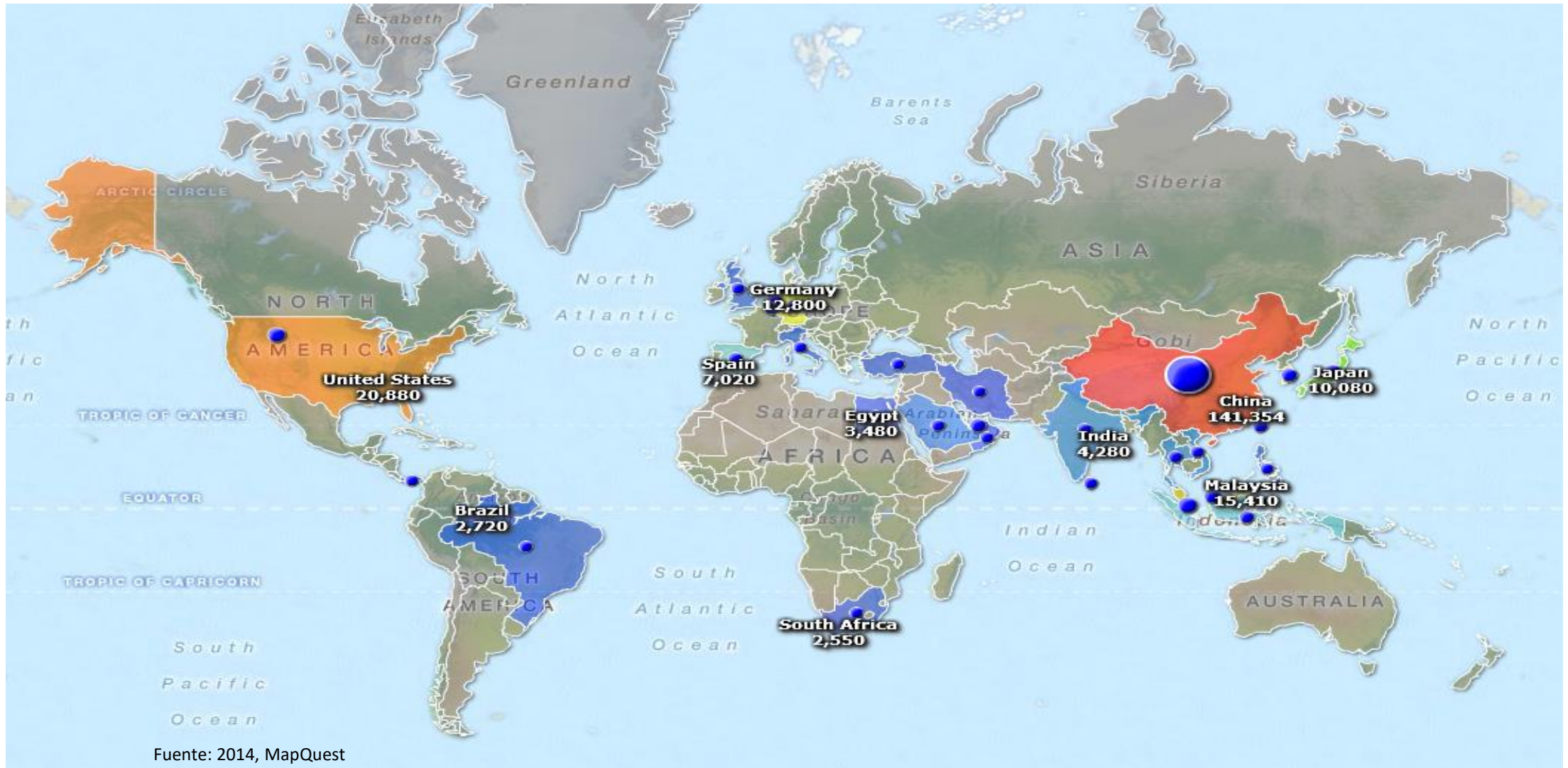
APM Terminals Global en cifras:

- Países: 58
- Empleados: 22,000
- Terminales y servicios interiores: 78 + 100
- TEUs movidos 2018: 40 millones
- Numero de Buques / día : 250
- Sede Central : Holanda (Rotterdam)
- Sede Central -Grupo Maersk : Dinamarca

Porque ALGECIRAS



Centros Logísticos a nivel mundial:



Que tenemos en ALGECIRAS



Bahía de Algeciras - Cádiz

Longitud total de muelle: 1.846 metros
Espacio : 67 Hectáreas

Grúas de muelle STS: 19
Grúas Patio RTGs: 59
Cabezas Tractoras: 102

En pocas palabras, de que trata nuestra forma de trabajar?



Becoming world class together with our **Way of Working**

*With our Way of Working we strengthen our business while developing our people.
This enables all of us to create more value for our customers and become world-class
together*



De que trata nuestro Sistema Operativo?

- Los 5 Elementos son :



De que se trata nuestra academia LEAN?

- Los Principales Componentes son :

<p><i>Personal Development</i> Lean Academy is as much about personal as it is professional development, because your success is our success.</p> <p><i>6 Step Programme</i> Lean journey in 6 steps depending on your learning objective.</p> <p><i>Mindset & Behaviour</i> In a lean environment we are all winners through team work and team focus.</p> <p><i>Kaizen</i> Kaizen mindset to drive constant and sustainable improvement.</p> <p><i>8 Lean Tools</i> Fundamental tools to improve individual skills.</p>	    	<h2>OUR LEAN ACADEMY</h2> <p>We develop <u>our people</u> to become their best selves and true value creators through lean mindset and tools for everyday problem solving</p>
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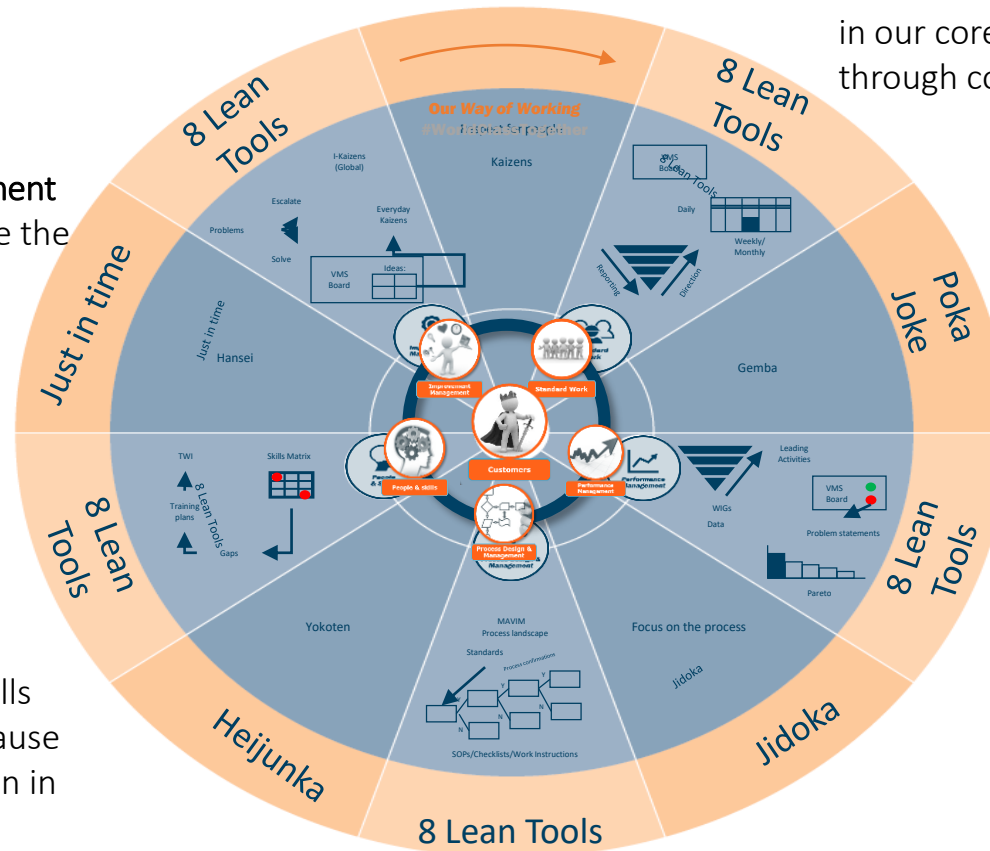
Como se Relacionan?



- OS Elements, concepts and tools
- Lean Leadership behaviour
- Lean Academy tools and mindset

5. Improvement Management
We challenge and improve the way we work, together.

4. People & Skills
We develop the skills of our people, because we need every brain in the game.



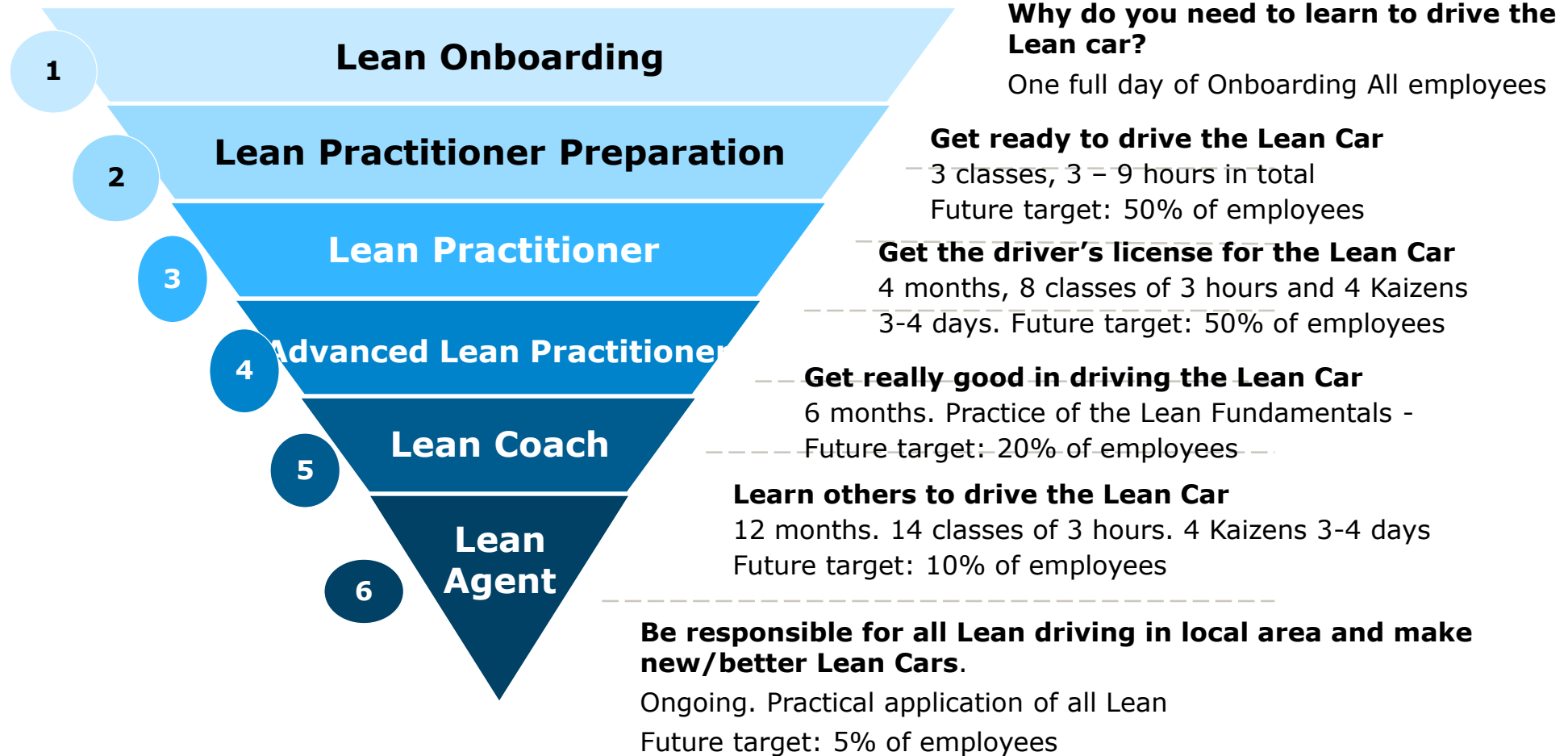
1. Standard Work
Every day, week, month we take timely decisions in our core meetings through collaboration.

2. Performance Management
We use one set of numbers to understand if we are winning or losing towards our customer.

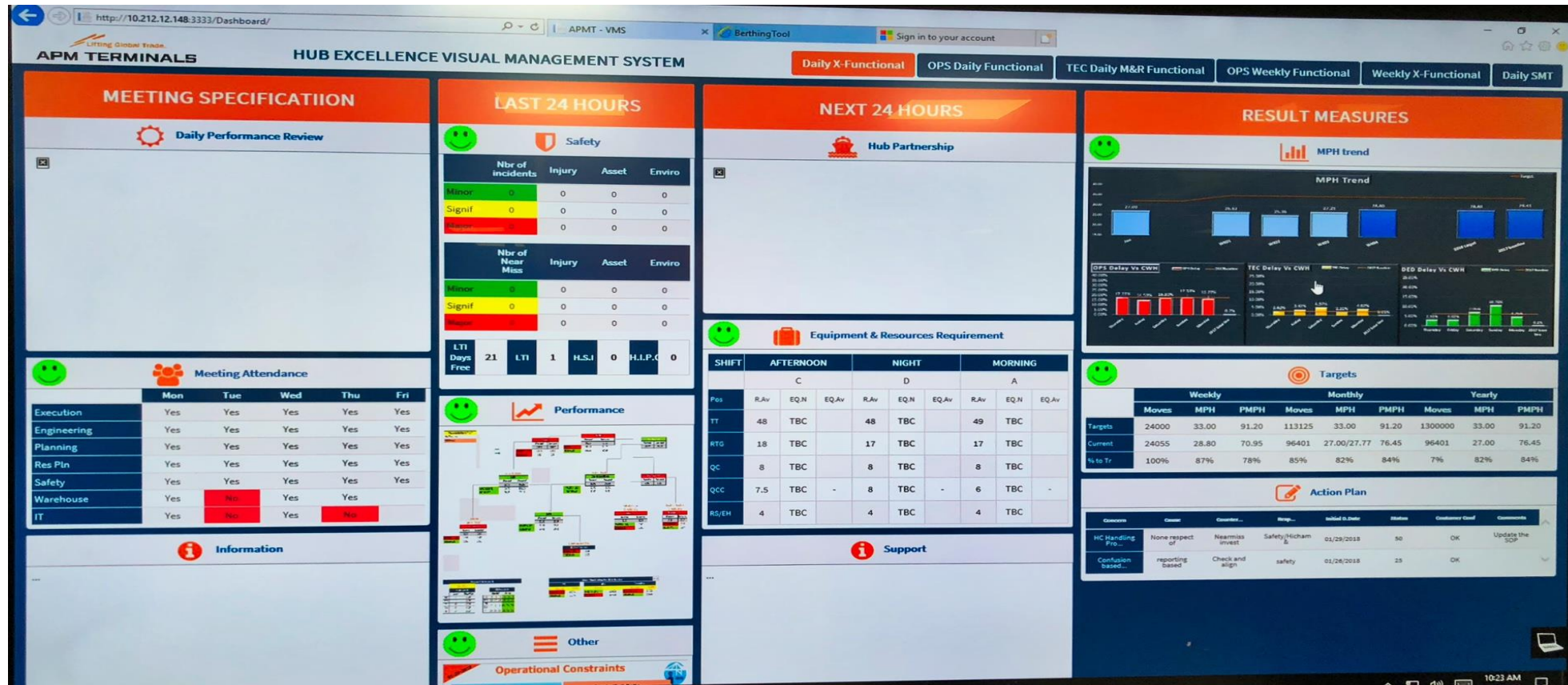
3. Process Design & Management
We implement great standardised processes to be able to deliver a consistent world-class service every day.

El programa LEAN consta de 6 niveles:

Lean for All Program:



La gestion diaria es VISUAL, para garantizar las mejoras y solventar problemas .





MUCHAS GRACIAS

AIM HIGH. LIFT HIGHER.
We win together

 Lifting Global Trade.
APM TERMINALS